



# Developing Valid & Reliable Scales

An intro to the mind reader's toolbox

Heather Wojton, Ph.D.

*Institute for Defense Analyses*

April 2019

# Surveys are a form of psychological measurement

Nearly **everyone** in industrialized countries is affected by psychological measurement at some point in their lives.

- Standardized knowledge and intelligence tests in education
- Personality tests in the hiring process
- Political polls
- Death penalty

The Department of Defense engages in psychological measurement to:

- Place military personnel into specialties
- Evaluate the mental health of military personnel
- Evaluate the quality of human-system interaction
- Identify factors that affect crime rates on military bases

You **must** understand the properties that affect psychological measurement to develop quality surveys

# Objectives

1. Identify psychological measurement's goals and challenges
2. Understand basic measurement concepts and how they apply to psychological measurement
3. Understand scale development basics
4. Understand the importance of reliability and validity testing scales, factors that affect reliability and validity, and how to conduct reliability and validity testing

# Psychologists use instruments to measure behavior

Because they are interested in the behavior...



Example: facial expressions or error rates

**OR** to assess unobservable psychological attributes

Example: workload or memory



# Method for assessing psychological attributes:

1. Identify a behavior believed to represents a specific psychological attribute, state, or process
2. Measure the behavior
3. Interpret the measurement in terms of the underlying psychological attribute, state, or process

Surveys sample behavior that is sensitive to the underlying psychological attribute

# How do you measure working memory?

link	rule	horizon
win	slim	timetable
add	opportunity	elephant
cup	platinum	cathedral
list	livelihood	computer
knot	overestimate	mouse
spade	regiment	pencil
watch	government	elevator

**Notice:** we made an inference from an observable behavior to an unobservable psychological attribute

To be valid, the behavior must be **theoretically linked**  
to the psychological attribute.

# Behavior must be sampled systematically

Typically, samples of behavior are collected to:

1. Compare the behavior of 2 or more people at the same point in time
2. Compare the behavior of the same people at different points in time
3. Compare the behavior of people under different conditions

# Psychometrics evaluates the attributes of surveys

Concerned with 3 types of information

1. The type of data generated by the measurement instrument
  - Surveys, for example, generate scores or ratings
2. The **reliability** of the data
3. The **validity** of the data



# Psychological measurement is challenging

Psychological phenomenon are complex

Participant reactivity & experimenter bias

Score sensitivity

No

Yes

**VS.**



# Course Objectives

1. Identify psychological measurement's goals and challenges
2. Understand basic measurement concepts and how they apply to psychological measurement
3. Understand scale development basics
4. Understand the importance of reliability and validity testing scales, factors that affect reliability and validity, and how to conduct reliability and validity testing

Measurement is the assignment of numerals to objects or events according to rules

# Basic Measurement Concepts

**Scaling** is the process by which numbers are assigned to represent the quantities of psychological attributes

To appreciate the concept of scaling you must understand:

1. The meaning of numerals
2. How numerals can be used to represent psychological attributes
3. Problems associated with trying to connect numerals and psychological attributes

<b>Strongly Disagree</b>	<b>Somewhat Disagree</b>	<b>Neither Agree Nor Disagree</b>	<b>Somewhat Agree</b>	<b>Strongly Agree</b>
1	2	3	4	5

# Numerical Properties

The properties of *identity*, *order*, and *quantity* reflect key differences in how numbers represent psychological attributes

**Identity:** numerals serve strictly as labels of categories, reflecting differences in **kind** rather than amount

**Property:** Conveys information about the **relative** amount of an attribute that people possess

**Quantity:** Numerals act as real numbers, reflect the **actual amount** of an attribute people possess

# Levels of Measurement

The properties of numbers are closely related to the levels of measurement proposed by Stevens (1946)

Stevens's levels of measurement are a set of rules that link the properties of numbers to particular types of observations

Levels of Measurement

Property of Numbers	Nominal	Ordinal	Interval	Ratio	
	Identity	X	X	X	X
	Order		X	X	X
	Quantity			X	X
	Rational Zero				X
	Example	<i>Sex</i>	<i>Education</i>	<i>Memory</i>	<i>Behavior</i>

# Scales should possess the property of quantity

Units of measurement are continuous, standardized quantities

- The number 1 defines the size of a basic unit on the scale
- Each number represents a count of basic units

Requires that units of measurement be clearly defined

- In physical measurement, these units are readily apparent

Example: measurement units are a tape marked off in inches or centimeters

- In psychological measurement, the units are often less obvious

Example: measurement units are responses to a series of survey questions

Methods exist to determine the degree to which measurement units on a scale reflect true psychological units

# Course Objectives

1. Identify psychological measurement's goals and challenges
2. Understand basic measurement concepts and how they apply to psychological measurement
3. Understand scale development basics
4. Understand the importance of reliability and validity testing scales, factors that affect reliability and validity, and how to conduct reliability and validity testing

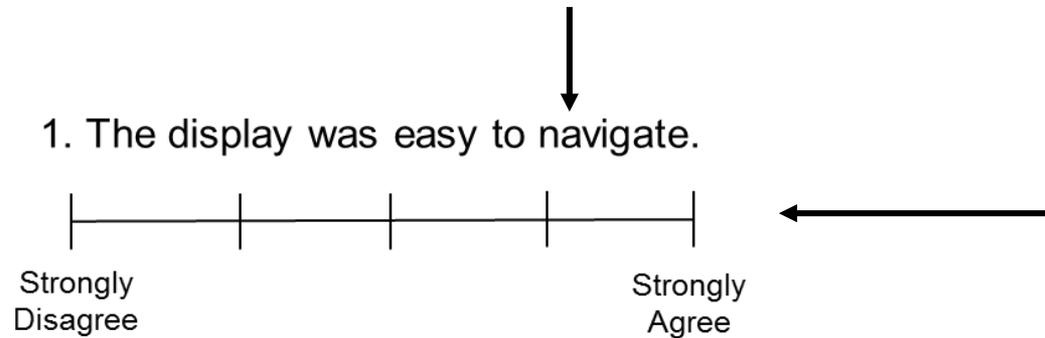
# The primary goals of scale development are to:

1. Construct a scale with measurement units that are clearly defined and represent the appropriate psychological attribute
2. Construct a scale whose measurement units closely match the “true” psychological units for the attribute of interest
3. Construct a scale that possesses the property of quantity

# Surveys measure people's attitudes, opinions, feelings

Comprised of a series of questions

Questions consist of 2 parts, the **item** and **response option**



A scale is a set of questions designed to measure the same psychological attribute (thought or feeling)

**Not all surveys are scales!**

# Composite Scores

Typically, responses to items from multi-item scales are combined in some way to create a total score

— Can be summed or averaged

There are three primary advantages to composite scores

1. Better representation of the psychological attribute's complexity
2. Estimates are more reliable (more about that later)
3. Composite scores clearly possess the property of quantity

# Dimensionality Example

Consider how well each personality trait describes you:

1. Talkative
2. Assertive
3. Imaginative
4. Creative
5. Outgoing
6. Intellectual



**Group these traits into clusters based upon similarity**

How many clusters or “dimensions” did you create?

1



3

**Cluster 1**

Talkative  
Assertive  
Outgoing

“Extraversion”

**Cluster 2**

Imaginative  
Creative  
Intellectual

“Openness to  
Experience”

How many clusters or “dimensions” did you create?

1

2



**Cluster 1**

Talkative  
Assertive  
Outgoing

**Cluster 2**

Imaginative  
Creative

**Cluster 3**

Intellectual

Dimensionality is a fundamental question in scale development, evaluation, and use.

# Composite scores should reflect a single attribute

In general, when we measure an attribute of a person, we intend to measure a **single** attribute

- Example: adding measures of personality and memory together produces a total score that is meaningless

However, a scale may include multiple dimensions

- Example: you might have a workload scale that measures 3 dimensions of workload including mental, physical, and temporal.

# Scale Dimensionality

Ask yourself 3 questions about as you develop a scale:

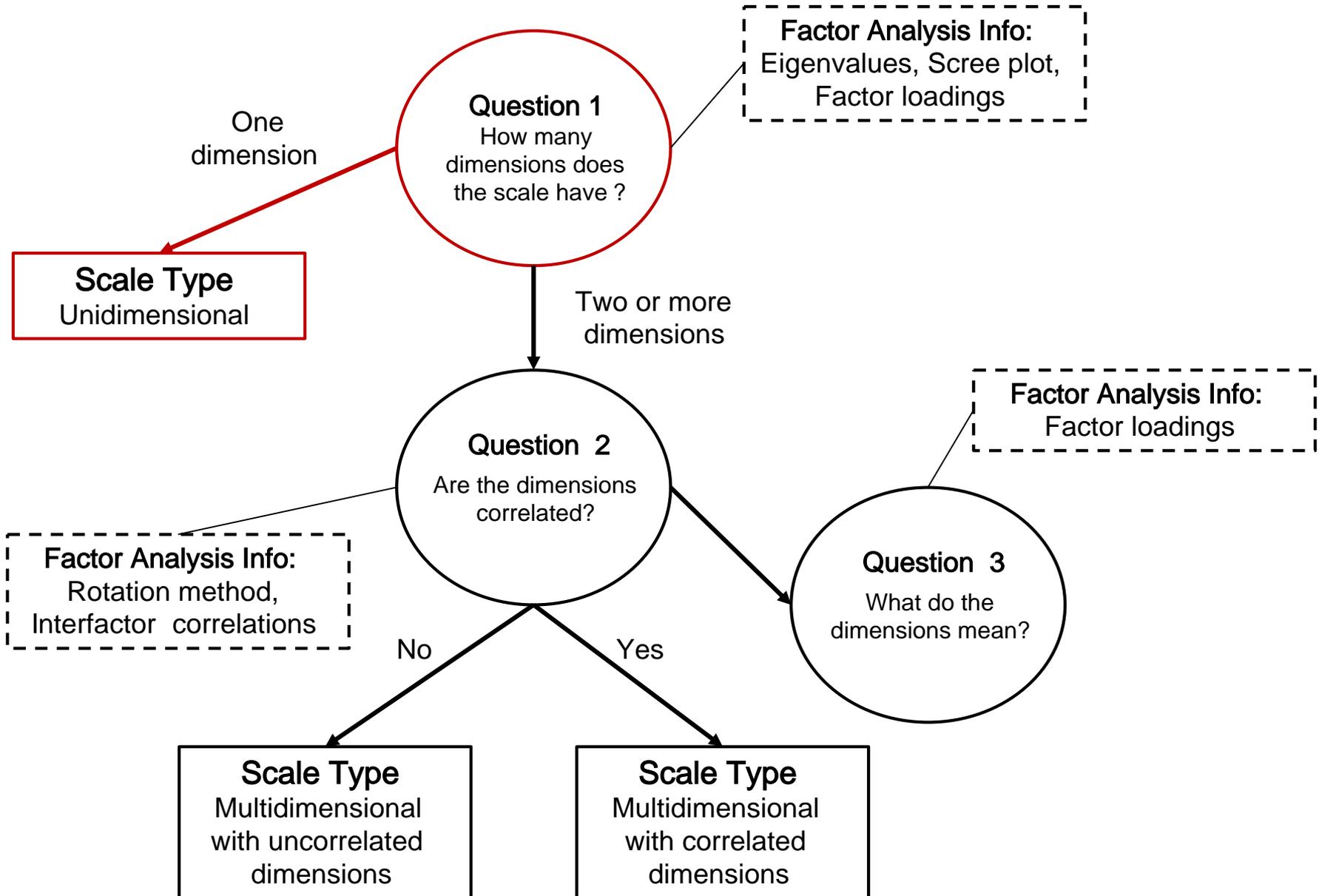
1. How many dimensions are reflected in the scale?
2. If the scale has multiple dimensions, are they correlated with each other?
3. If the scale has multiple dimensions, what are they?

Answers determine how scales are scored and interpreted

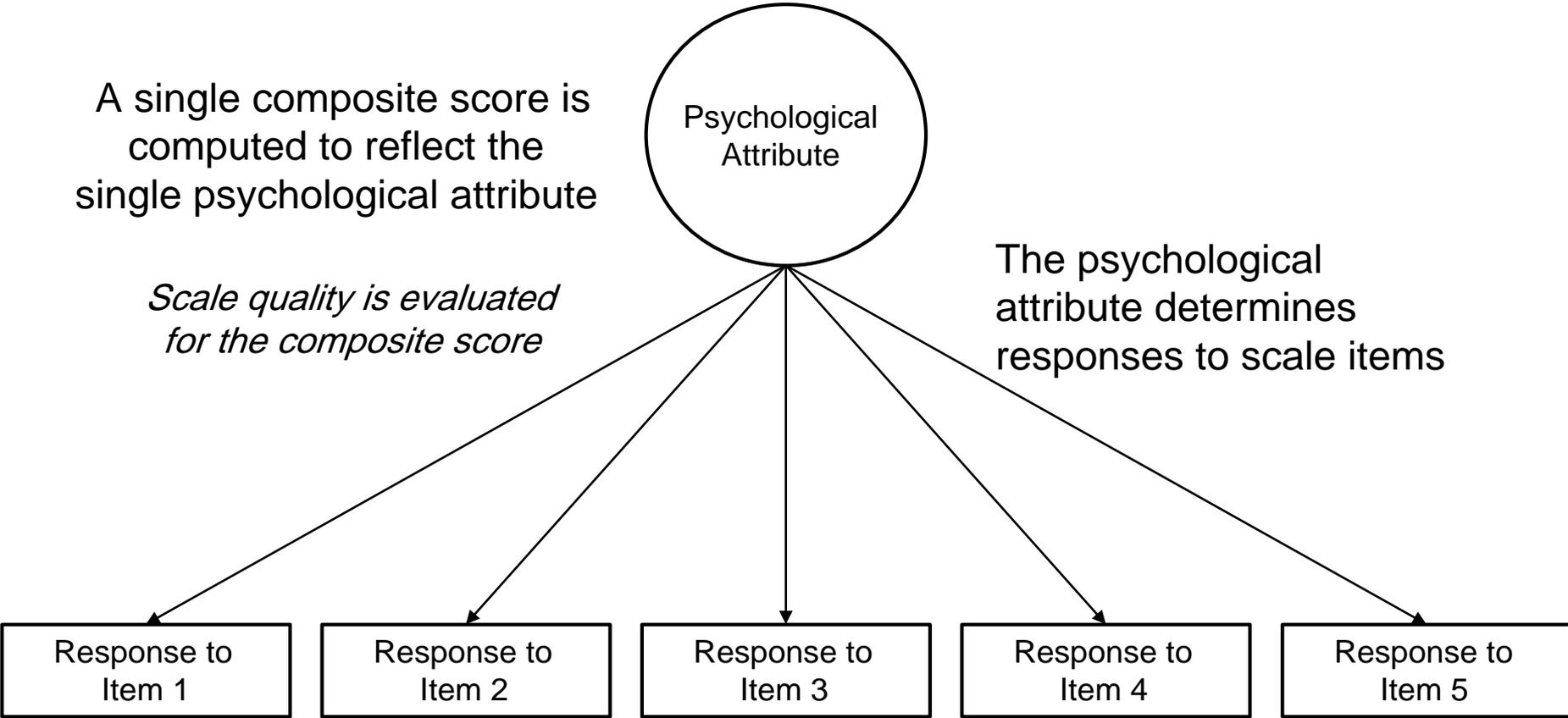
- Including if it's appropriate to compute a “total” scale score for multi -dimensional scales

Factor analysis is useful for determining the number of dimensions in a scale and how they are correlated

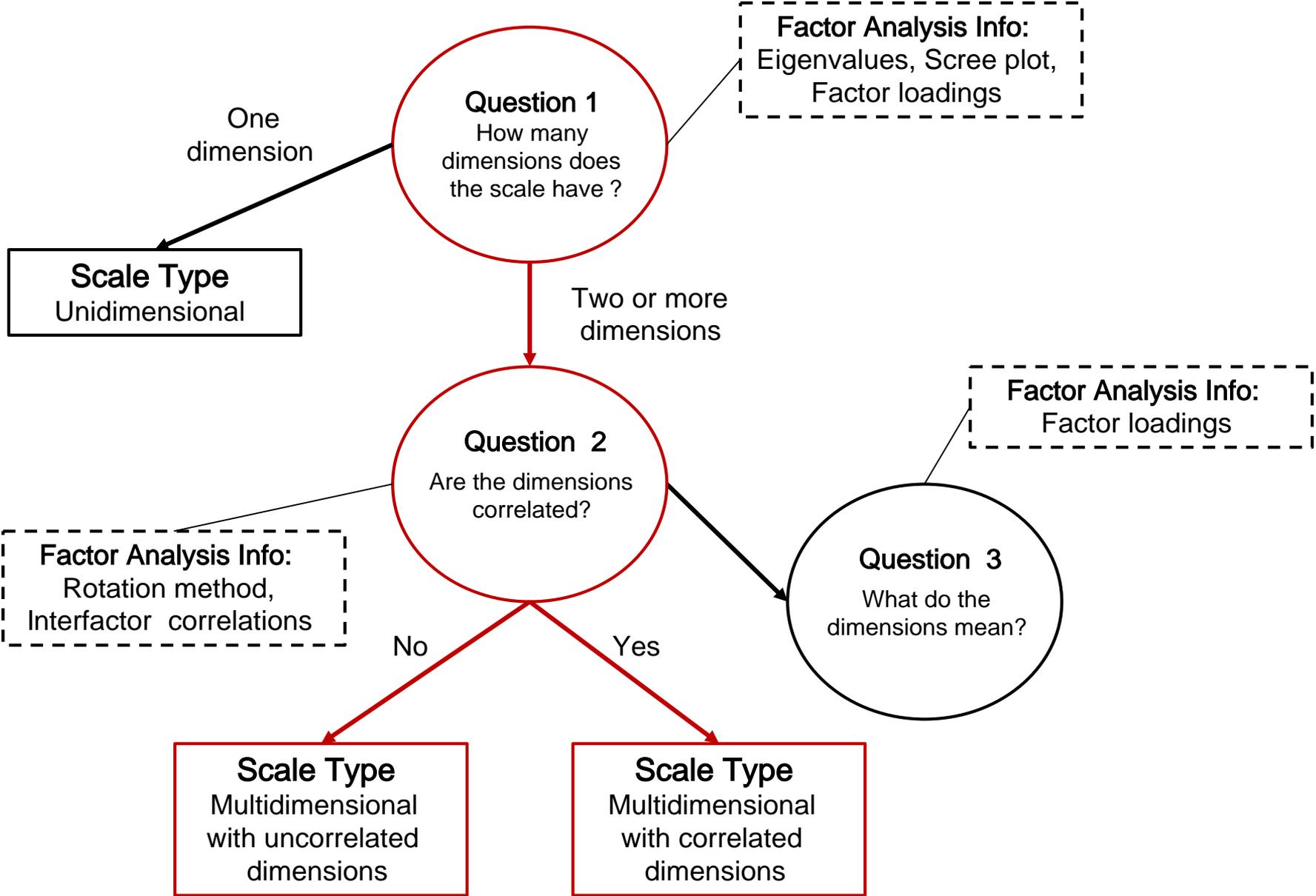
# Types of Scales



# Unidimensional scales reflect a single psychological dimension



# Types of Scales



# Multidimensional scales reflect two or more psychological attributes

Dimensions can be correlated or uncorrelated

- Scales with correlated dimensions are called *scales with higher-order factors*
- Scales with uncorrelated dimension are called *scales with uncorrelated dimensions* (surprise !)

# Scales with Higher-Order Factors

These scales include clusters of items that assess different psychological attributes called subscales

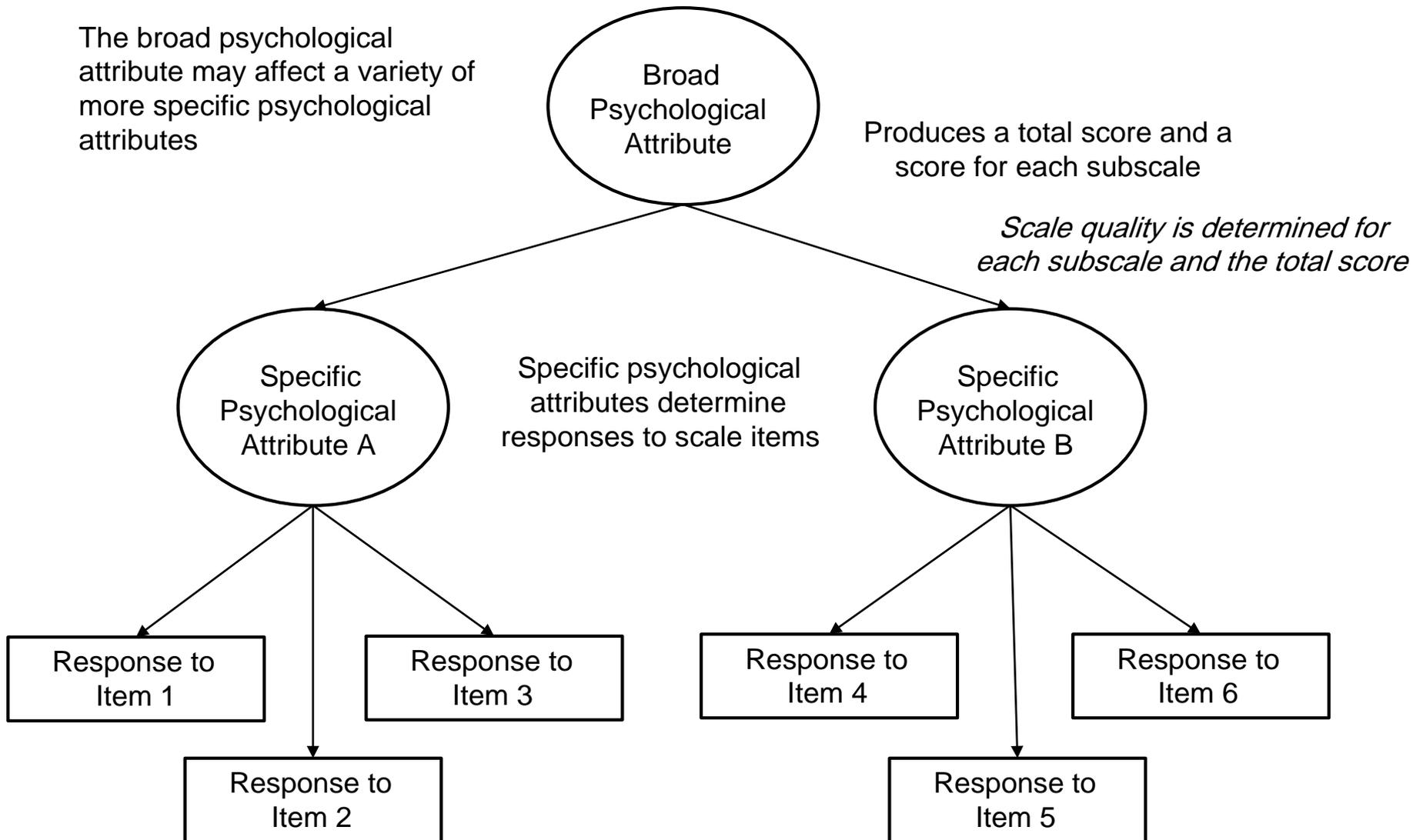
Each subscale reflects a different aspect of a broader psychological attribute and is itself unidimensional

Because the subscales (dimensions) are correlated, these scales can produce various scores

- A score for each subscale
- A total score, combined across subscales

# Scales with Higher-Order Factors

The broad psychological attribute may affect a variety of more specific psychological attributes

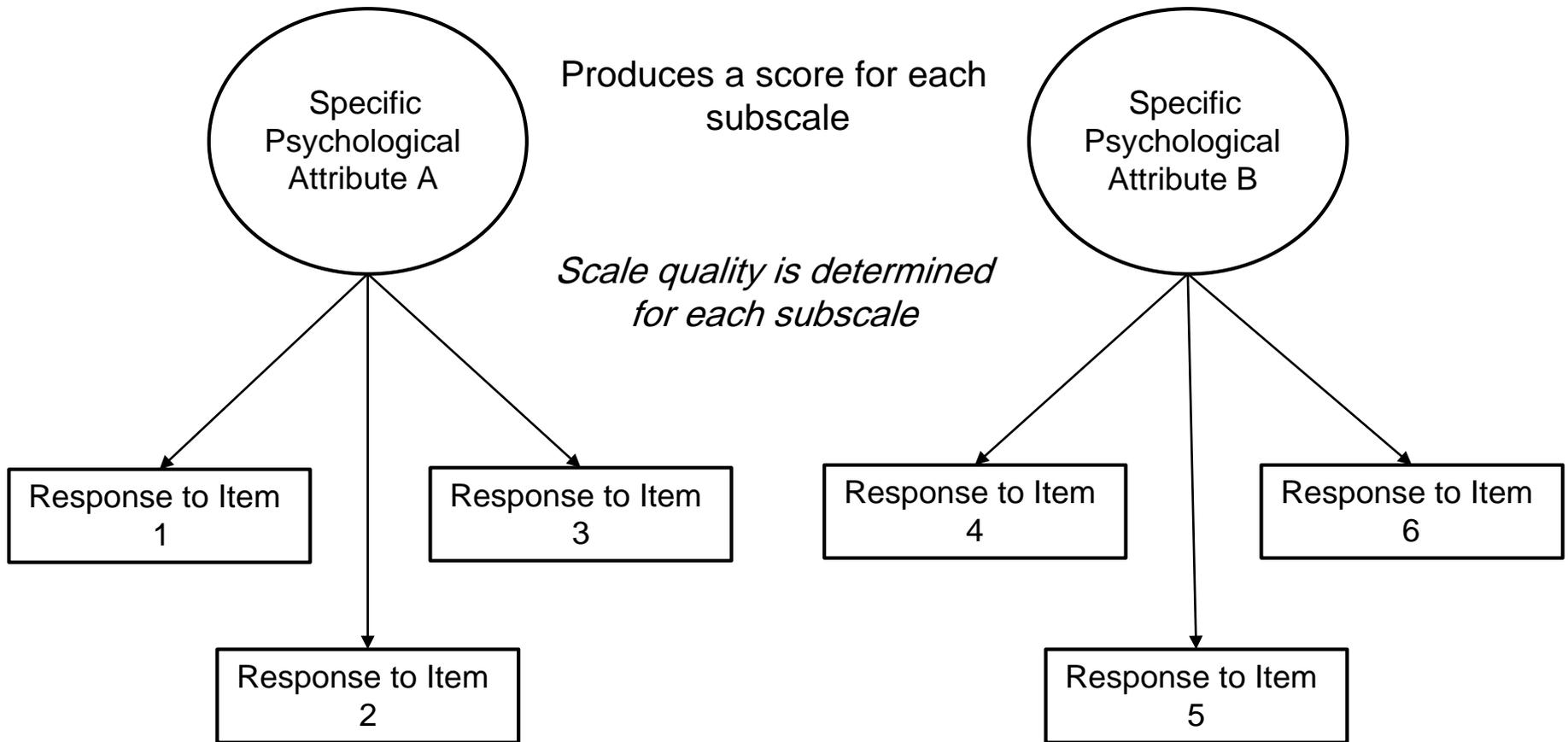


# Scales with Uncorrelated Dimensions

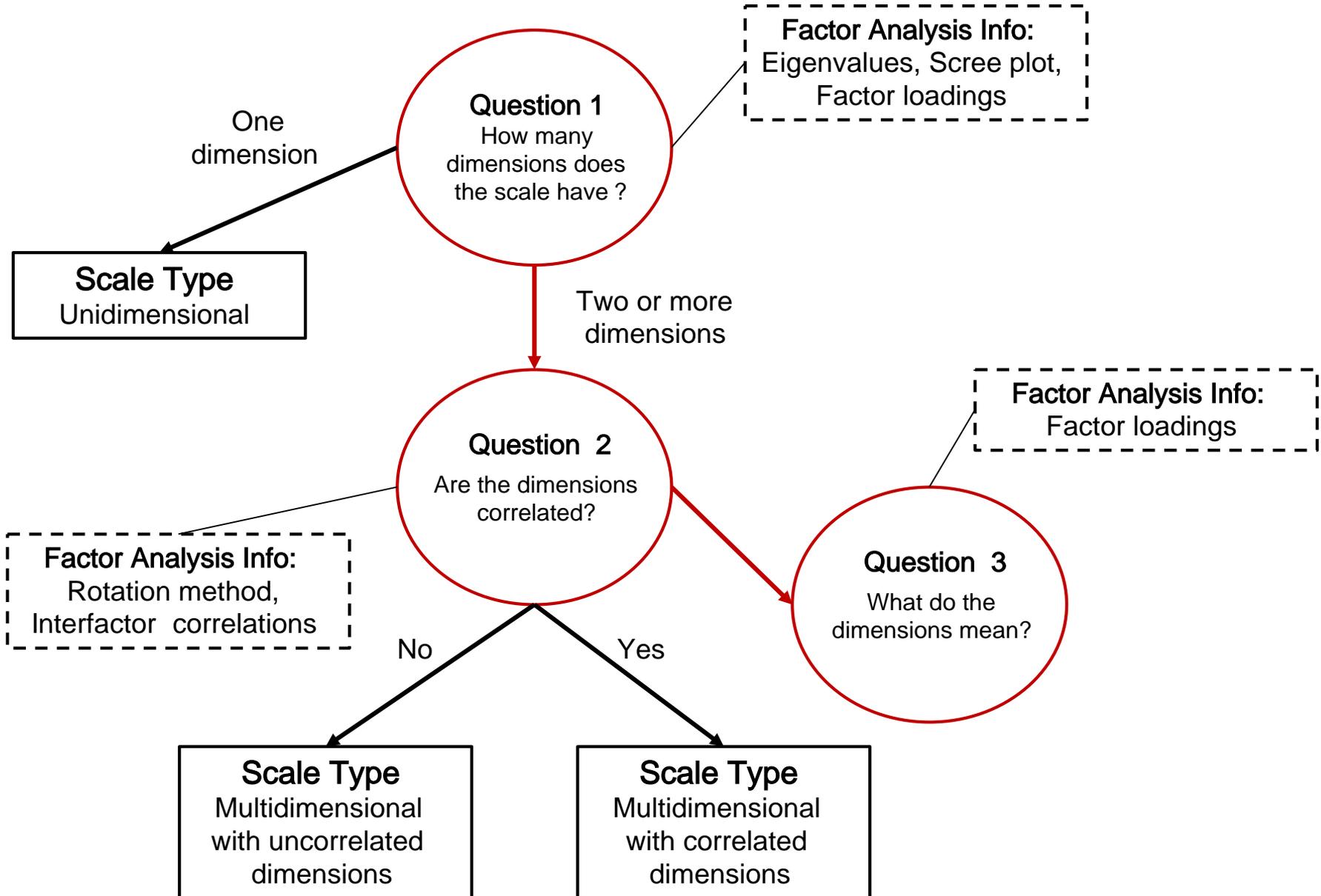
Similar to scales with higher -order factors except the subscales are not linked by a broader psychological attribute.

In essence, these scales are a set of unrelated unidimensional scales that are presented with their items mixed together

# Scales with Uncorrelated Dimensions



# Types of Scales

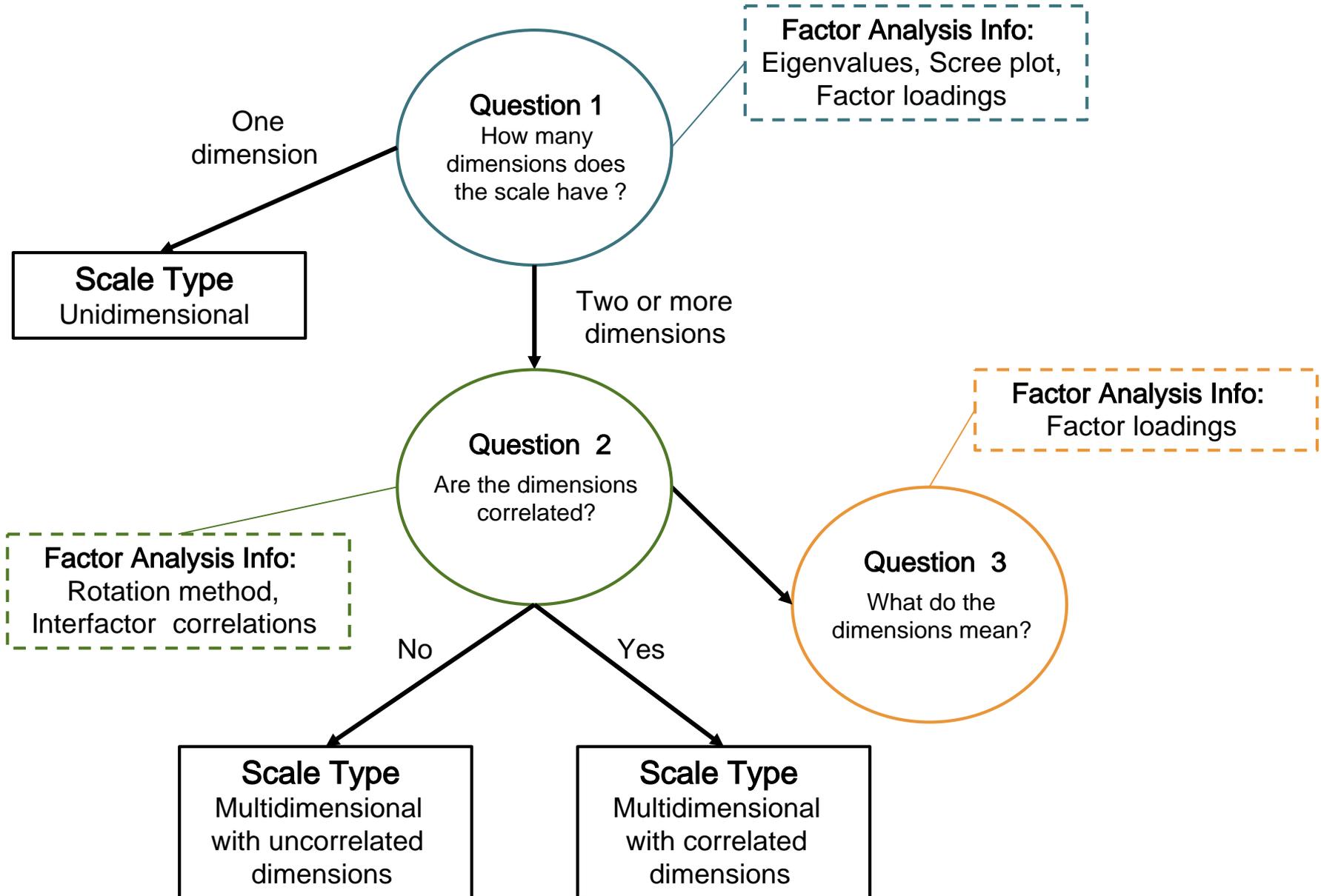


# Psychological Meaning of Scale Dimensions

Research verifies the psychological attribute that is represented by each dimension

Factor analysis is a fundamental tool used to answer core questions about scale dimensionality

# Types of Scales



# Factor analysis is the most common method for evaluating scale dimensionality

Other statistical methods (e.g., cluster analysis, multidimensional scaling) are also available

Two types of factor analysis

- **Exploratory Factor Analysis (EFA)**
- **Confirmatory Factor Analysis (CFA)**

This method grounds clusters of items in empirical data rather than idiosyncratic interpretations

# Factor Analysis Example

Imagine 100 soldiers rated how well 6 traits described them on the scale provided:

1. Talkative
2. Assertive
3. Imaginative
4. Creative
5. Outgoing
6. Intellectual

1	2	3	4	5
Completely unlike me	Somewhat unlike me	Neither like me nor unlike me	Somewhat like me	Completely like me

We can compute the correlations among the six items to help us identify and interpret the dimensions reflected

	Talkative	Assertive	Outgoing	Creative	Imaginative	Intellectual
Talkative	1.00					
Assertive	<b>.66</b>	1.00				
Outgoing	<b>.54</b>	<b>.59</b>	1.00			
Creative	.00	.00	.00	1.00		
Imaginative	.00	.00	.00	<b>.46</b>	1.00	
Intellectual	.00	.00	.00	<b>.57</b>	<b>.72</b>	1.00

# Factor Analysis Example

Examining correlations is a very basic factor analysis

- Not typically possible with real data because there are more items and the correlational structure is less obvious

EFA simplifies this process

- Often an iterative process
- Results of one step lead researchers to reevaluate prior steps

# Conducting Exploratory Factor Analysis (Basics)

Input participants raw scores into a statistical software package

- Ratings should be reverse scored if necessary before conducting EFA

## Step 1: Choose an **extraction method**

- Specific statistical technique implemented
- **Options:** principal axis factoring (PAF), maximum likelihood (ML), and principal components analysis (PCA)

*Results are often similar. However, some experts recommend PAF over PCA (MacCallum & Strahan, 1999). ML is typically reserved for CFA*

# Conducting Exploratory Factor Analysis (Basics)

**Step 2:** Identify the **number of factors** and **extract them**

Researchers typically rely on *eigenvalues*



**Eigenvalues** are a special set of scalars associated with a linear system of equations (i.e., a matrix equation) that are sometimes also known as characteristic roots, characteristic values (Hoffman and Kunze 1971), proper values, or latent roots (Marcus and Minc 1988, p. 144)

**Don't worry!** You need to understand how eigenvalues are used not *necessarily* what they are ...

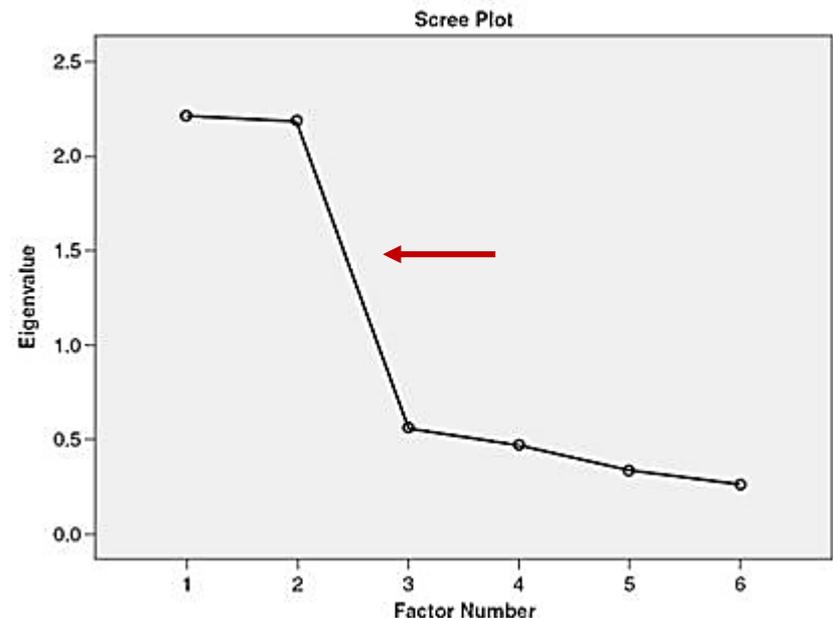
# How to Use Eigenvalues

Examine the relative sizes of the eigenvalues

- Find point where all subsequent differences between values are relatively small
- The location of this point is indicative of the number of dimensions in the scale
- This same logic can be applied to scree plots

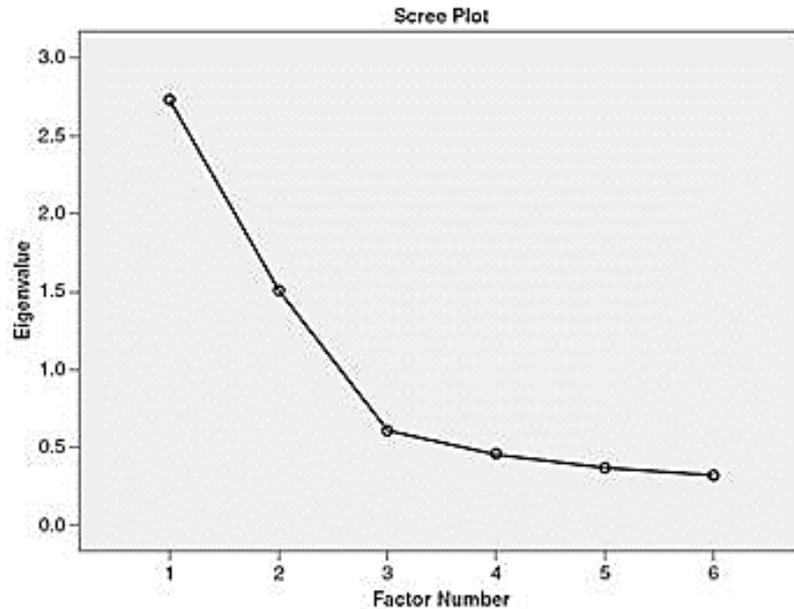
Total Variance Explained						
Factor	Initial Eigenvalues			Extraction Sums of Squared Loadings		
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
1	2.195	36.578	36.578	1.836	30.599	30.599
2	2.173	36.222	72.800	1.808	30.131	60.730
3	.563	9.382	82.183			
4	.472	7.867	90.050			
5	.333	5.554	95.604			
6	.264	4.396	100.000			

Extraction Method: Principal Axis Factoring.



# Caution

The appropriate number of factors is not always clear



1. Extract the number you think it is
2. Then examine the associations between items and that factor
3. Iterate if needed

If a clear number of dimensions cannot be determined, the scale likely needs to be revised

# Conducting Exploratory Factor Analysis (Basic)

Step 3: Decide how you will **rotate factors**

The purpose of this step is to clarify the psychological meaning of the factors

Two types of rotations

- **Orthogonal:** generates **uncorrelated** factors (“Varimax”)
- **Oblique:** generates **correlated** or **uncorrelated** factors (“Promax”, “Direct Oblimin ”)

# Conducting Exploratory Factor Analysis (Basic)

## Step 4: Examine Item - Factor Associations

These associations are determined using *factor loadings*

- Each item has a loading on each factor

Examine the loadings to identify which items are most strongly linked to each factor

- The similarities among items linked most strongly to a factor points to the factor's psychological meaning

Factor loadings range from -1 to 1

- Interpreted as correlations or standardized regression coefficients depending upon the rotation

# Factor Loadings

Orthogonal rotations yield factor loadings that can be interpreted as correlations between each item and each factor

Oblique rotations yield 2 types of factor loadings

- **Pattern coefficients:** item-factor association, controlling for the correlation between factors
- **Structure coefficients:** simple item-factor correlations

Consider the size and direction of the loading

- Loadings above .30 are “reasonable”, above .70 are “strong”
- Interpret the direction like a correlation – a negative loading indicates that high scores on the item are associated with low scores on the underlying factor

# Factor Loadings Example

Imagine we chose an oblique rotation for the personality scale and obtained the following output

	Factor	
	1	2
Intellectual	.942	.000
Imaginative	.764	.000
Creative	.604	.000
Assertive	.000	.849
Talkative	.000	.777
Outgoing	.000	.695

Loadings before rotation is applied

	Factor	
	1	2
Intellectual	.942	.000
Imaginative	.764	.000
Creative	.604	.000
Assertive	.000	.849
Talkative	.000	.777
Outgoing	.000	.695

Pattern Coefficients

	Factor	
	1	2
Intellectual	.942	.000
Imaginative	.764	.000
Creative	.604	.000
Assertive	.000	.849
Talkative	.000	.777
Outgoing	.000	.695

Structure Coefficients

Results obtained from real data are rarely this tidy

# Conducting Factor Analysis (Basic)

**Step 5:** Examine the association among factors

Oblique rotations allow factors to be correlated or uncorrelated

The degree of correlation among factors determines how to score the scale

Factor Correlation Matrix

Factor	1	2
1	1.000	.000
2	.000	1.000

How should this scale be scored?

We would create 2 subscales

One composite for each subscale

No total score!

In contrast to EFA, CFA specifies the scale structure a priori

# Course Objectives

1. Identify psychological measurement's goals and challenges
2. Understand basic measurement concepts and how they apply to psychological measurement
3. Understand scale development basics
4. Understand the importance of reliability and validity testing scales, factors that affect reliability and validity, and how to conduct reliability and validity testing

# Scale Quality

We want our scales to be reliable and valid

**Reliability:** extent to which scale scores are a function of respondents' true psychological differences as opposed to measurement error

**Validity:** extent to which scale scores reflect what the scale is intended to measure

Statistical methods exist to evaluate reliability and validity

# Methods for Establishing Reliability

There are three primary methods for estimating reliability

- Alternate forms reliability
- Test-retest reliability
- Internal consistency reliability

*Note: all of these methods are derived from the notion of parallel tests*

Provide estimates of the proportion of observed score variance that is attributable to true score variance

$$\mathbf{Observed\ score = True\ score + Error}$$

# Alternate Forms Reliability

1. Develop two *parallel* versions of a scale
  - Items must probe the same psychological attribute
  - Equivalent amount of error variance

$$\textit{Observed score} = \textit{True score} + \textit{Error}$$

2. Administer the two versions of the scale to the same group of people
3. Measure the correlation between scores on both versions

## Potential Issues

We can never be **certain** that versions are parallel

Repeated testing may inflate correlations

# Test-Retest Reliability

Avoids the parallel versions problem

1. Administer the same scale on two different occasions
  - Assume true scores are stable across the two occasions

$$\textit{Observed score} = \textit{True score} + \textit{Error}$$

2. Measure the correlation between scale scores

## Potential Issues

Some psychological attributes are more stable than others

— For example, usability vs. workload

Test conditions must be as similar as possible

# Internal Consistency Reliability

Doesn't require 2 versions of a scale or 2 test occasions!

Can only be used with multi-item scales

Method differs slightly depending upon data type (binary vs. continuous) and desired estimation procedure (use of item variances, inter-item correlations, inter-item correlations)

All procedures are a two-step process

1. Administer scale to a group of people
  - Each item is treated as different “versions” of a scale
2. Estimate consistency of items using an equation

Most common procedure is Cronbach's alpha

# Cronbach's alpha

1. Administer the scale to a group of people
2. Calculate the covariance between each pair of items
  - Covariance reflects the degree of association between 2 variables (items)
  - We hope to find that items in a scale **positively** covary
3. Sum the covariances
  - The larger the sum is, the more consistent the items are with each other
4. Submit the variance of scores on the complete test and the sum of the covariances into the following equation:

$$\alpha = \textit{estimated } R_{xx} = \left( \frac{k}{k-1} \right) \left( \frac{\sum c_{ii}}{s_x^2} \right)$$

# items

sum of covariances

variance of total score

# Cronbach's alpha

Produces a score between 0 and 1

The closer the score is to 1, the greater the internal consistency

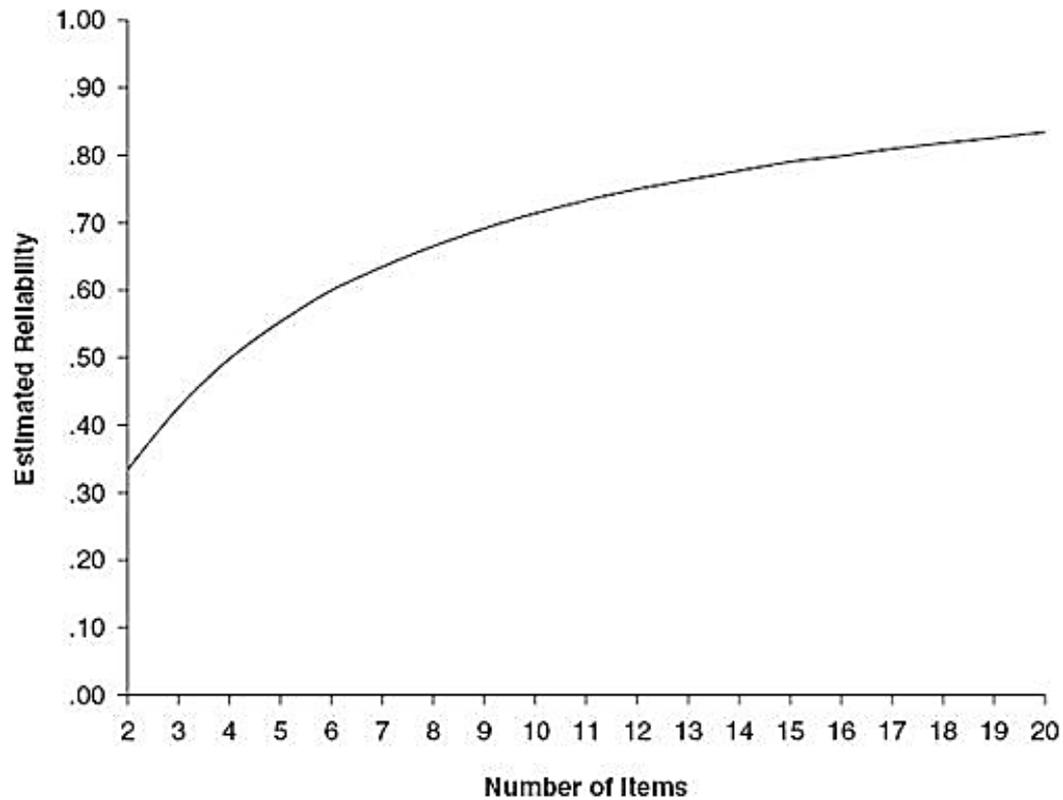
- $\alpha = 0.70$  is typically recognized as an “acceptable” level of internal consistency

Most statistical software also computes “Cronbach's alpha if deleted”

- Useful for identifying items that degrade internal consistency

Evidence suggests that Cronbach's alpha serves as a sort of “lower bound” on internal consistency

**Note: Longer scales are more reliable**



For a scale with an average inter -item correlation of 0.30

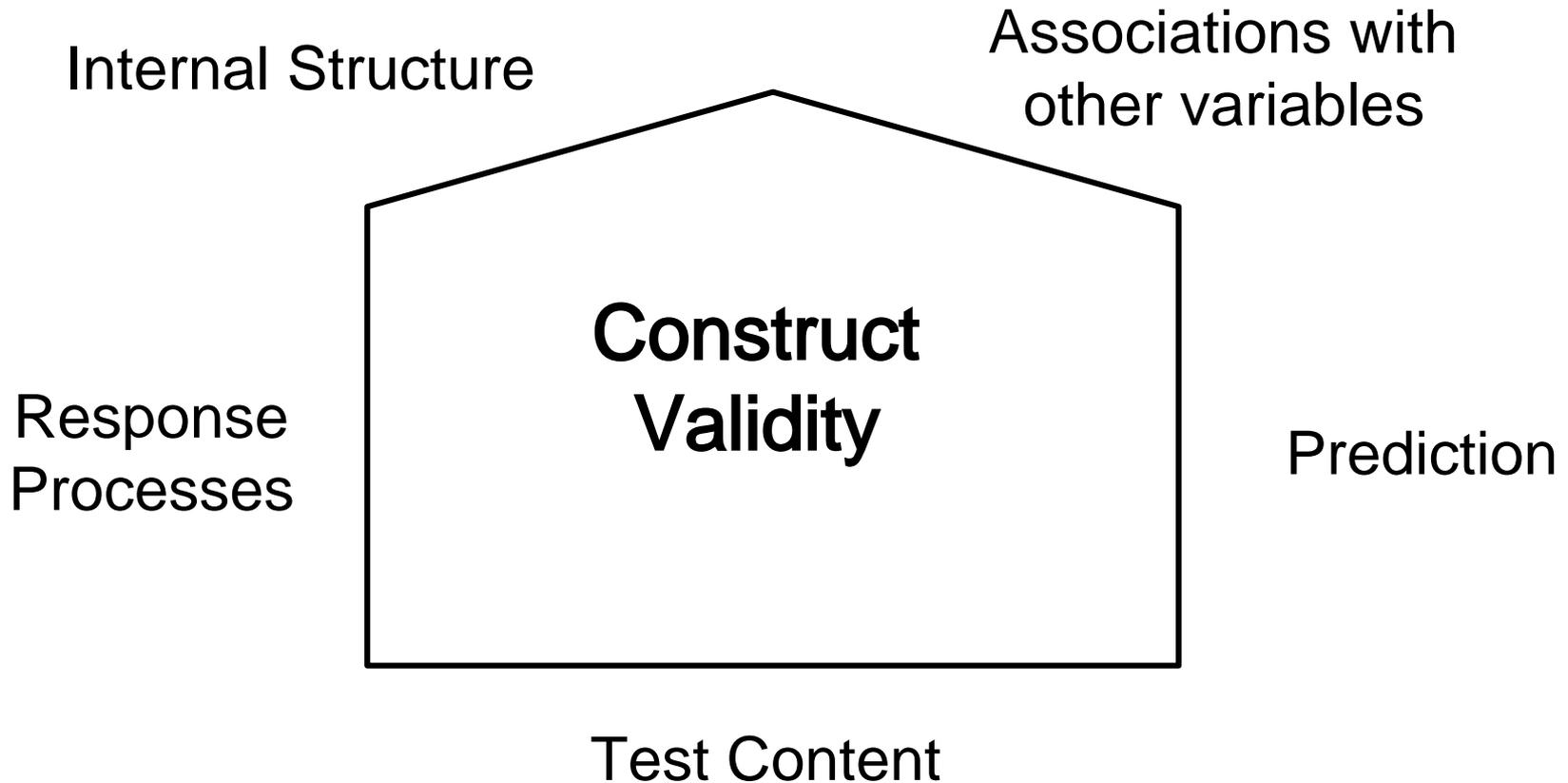
# Conceptualizing Validity

Validity is a matter of degree

Validity is based on *theory* and *evidence*

..**NOT** someone's "experience"

# Information Needed to Establish Validity



# Methods for Establishing Validity

The **internal structure** (number of dimensions) of the scale should match the theoretically based structure of the scale

— Factor analysis!

The **psychological processes** that respondents actually use when responding to scale items should match the processes they should use

— Qualitative procedure called *Cognitive Interviewing*

Demonstrate **associations** between the scale and measures of theoretically related psychological attributes

— Commonly called *Convergent Validity*

— Statistical Procedures: Correlation, Regression

# Methods for Establishing Validity

Demonstrate that the scale **predicts** behaviors that it should theoretically be able to predict

- Commonly called *Predictive Validity*
- Statistical Procedures: Regression

# Course Objectives

1. Identify psychological measurement's goals and challenges
2. Understand basic measurement concepts and how they apply to psychological measurement
3. Understand scale development basics
4. Understand the importance of reliability and validity testing scales, factors that affect reliability and validity, and how to conduct reliability and validity testing

Questions?



U.S. ARMY EVALUATION CENTER

# CASE STUDY: Developing the Operational Assessment of Training Scale

Shane Hall

# Scale Development Process



## Current Approach:

- Evaluate new equipment training (NET) for almost all Army acquisition systems during OT
- NET survey assessments vary in length and detail
- All evaluators are trying to answer the same question ... Did soldiers receive high -quality training?

Develop a set of items!

1. Reviewed AEC's database questions and selected a subset that were well -written and most applicable.
2. Developed items for each element of training.

Can we rely on a single question to address the quality of training?

NO – concept is too broad

# Initial list of AEC-drafted items

## Operator

1. The overall training enabled me to safely operate the system.
2. The overall length of training was appropriate.
3. The hands-on training was useful.
4. The training simulator/device provides realistic training.
5. The practical exercises were useful.
6. Classroom training was useful.
7. The pace of training was appropriate.
8. The content was organized and easy to follow.

## Maintainer

1. The overall training enabled me to maintain the system.
2. The overall length of training was appropriate.
3. The hands-on training was useful.
4. The practical exercises were useful.
5. Classroom training was useful.
6. The pace of training was appropriate.
7. Training devices were useful.
8. The content was organized and easy to follow.

# Initial list of AEC-drafted items

## Operator

1. The overall training enabled me to safely operate the system.
2. The overall length of training was appropriate.
3. The hands-on training was useful.
4. The training simulator/device provides realistic training.
5. The practical exercises were useful.
6. Classroom training was useful.

**Issue: Failed to center items around what defines a quality training**

## Maintainer

4. The practical exercises were useful.
5. Classroom training was useful.
6. The pace of training was appropriate.
7. Training devices were useful.
8. The content was organized and easy to follow.

# Initial AEC-drafted items - Iteration 2

- Instructor** {
1. The instruction was given at an acceptable pace.
  2. The instructor adapted the training content to my needs.
  3. The instructor has adequate knowledge of the system.
  4. The instructor adequately answered questions.

- Materials** {
1. The classroom materials were useful.
  2. The classroom materials flowed in a logical sequence.
  3. The classroom materials were an appropriate length.
  4. The classroom materials were not too redundant.

- Interactive Materials** {
1. The hands-on exercises were useful.
  2. The practical exercises were operationally realistic.
  3. The practical exercises provided full coverage of my mission.
  4. The practical exercises were relevant to my job.

- Confidence to use my system** {
1. I am confident I can perform the required tasks.
  2. Training prepared me to transition to the new capability.
  3. I do not required additional training.

# Initial AEC-drafted items - Iteration 2

- Instructor** {
1. The instruction was given at an acceptable pace.
  2. The instructor adapted the training content to my needs.
  3. The instructor has adequate knowledge of the system.
  4. The instructor adequately answered questions.

1. The class was useful.
2. The instructor's questions were helpful.

**Issue: Dimensions developed are elements of training,  
not what defines a good training**

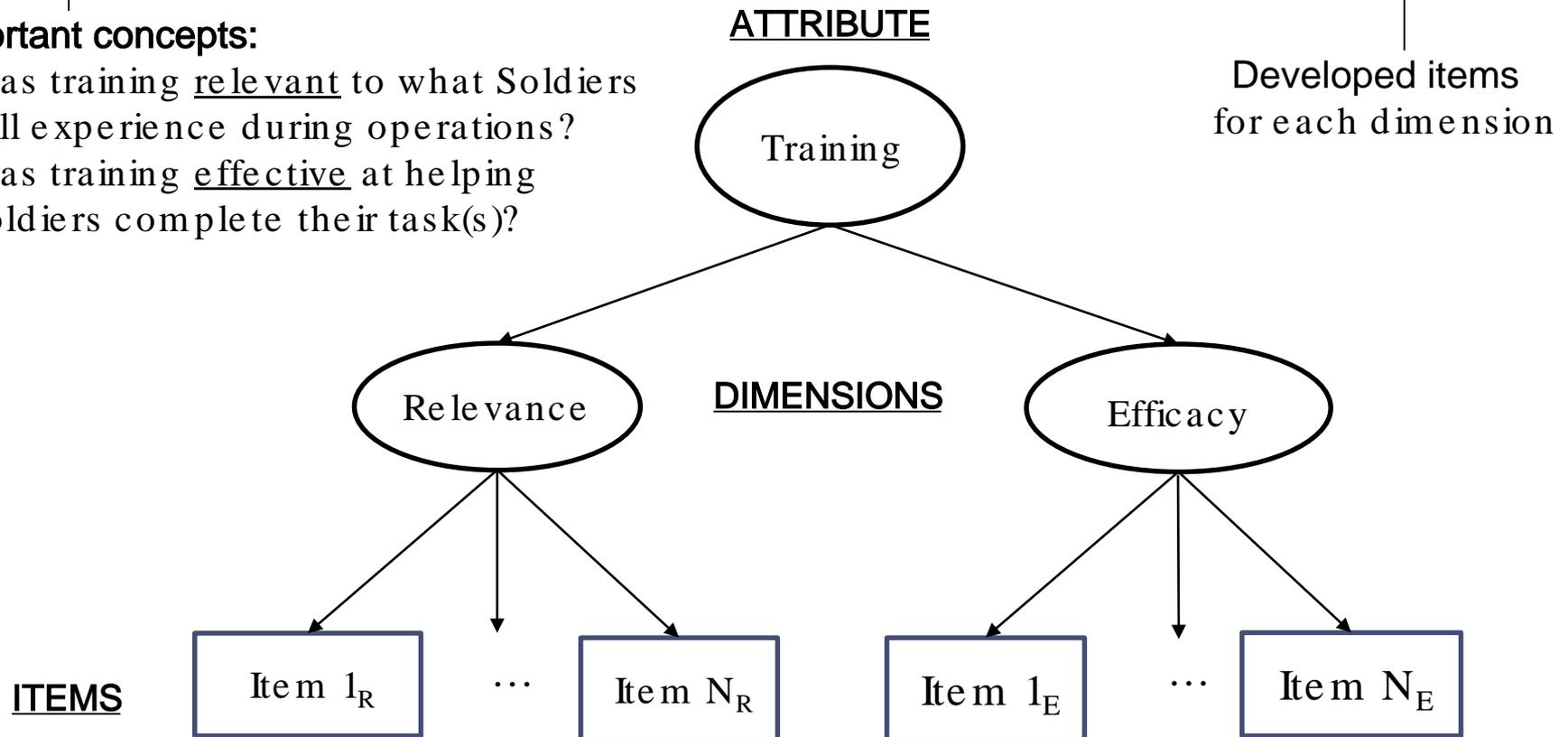
- Confidence to use my system** {
1. I am confident I can perform the required tasks.
  2. Training prepared me to transition to the new capability.
  3. I do not required additional training.

# Scale Development Process

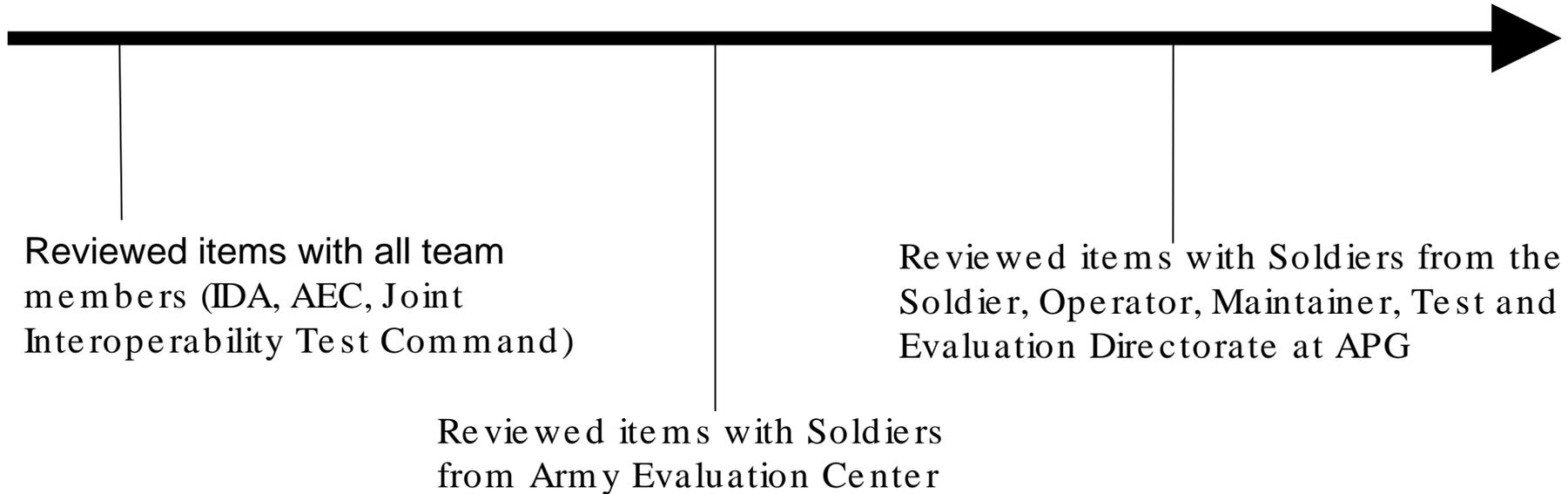


## Important concepts:

- Was training relevant to what Soldiers will experience during operations?
- Was training effective at helping Soldiers complete their task(s)?



# Scale Development Timeline



*In-depth review by multiple stakeholder groups*

# List of Final Items

## Relevance

1. I can see myself using what I learned in training during real operations.
2. All of the information covered was relevant to how I interact with the system.
3. Training accurately portrayed operations in the field.
4. Training did not cover important ways I interact with the system.
5. Training adequately covered all important ways I interact with the system.
6. I would not make changes to the course content.
7. The course covered topics I don't think should have been covered.
8. The training had a lot of information that wasn't relevant to me.
9. The course's level of difficulty was appropriate for someone in my position.

## Efficacy

1. I'd be confident using the system during real operations without additional training.
2. I'd want additional training before using the system during real operations.
3. The training improved my understanding of how to interact with the system.
4. The training prepared me to properly interact with the system.
5. Training prepared me to solve common problems.
6. The training prepared me to easily use the system to accomplish my mission.

# What's Next

## **Piloting scale at the following OTs:**

- Joint Air-to-Ground Missile (JAGM)
- Apache
- Next Generation Squad Weapon (NGSW)
- Joint Planning and Execution System (JPES)

## **Data from test events will determine:**

- proper scale dimensionality
- reliability and validity